

# Why Invest In Fixed Interest Portfolio?



## Opportunistic & Agile

The Fixed Interest Portfolio aims to provide investors with a high level of investment income over the medium to long term, with particular attention to preservation of the principle invested amount for wealth growth and protection over the suggested investment horizon. The size of the fund unlike our larger competitors and industry super funds allows us to be agile and quickly manoeuvre between fixed income managers which strategy our team of analysts believe will best benefit from changes in interest rates and credit conditions. Unlike other funds the absence of strict mandates on the fixed interest strategy enables Value Investment Partners to tailor the portfolio to meet the outlook for markets.

## Unrestricted & Flexible



Unlike many other funds in the market, Value Investment Partners has a much wider asset allocation mandate enabling the Investment Committee the flexibility to protect investors wealth to a materially higher degree than that of an industry fund. Industry super funds and larger competing funds have mandates that restrict divestment from credit and bond markets, meaning that even if the portfolio manager of a competing fund believed that debt markets would underperform, they are forced to keep a portion of your wealth allocated to these poor performing assets. In contrast, the cash allocation range of 2 -100% enables the portfolio to be highly defensive when it is of the opinion of the firm that markets have become overpriced, irrational, or highly volatile.

## High Conviction & Experienced Managers



The investing approach is high conviction and index agnostic. Consequently, when the investment committee does not believe in favourable future prospects for a class of debt securities or a country, a zero allocation of your wealth can be made to protect you from the diminishing value of these assets. The team of analyst meet and vet potential fund managers in order to select those which our team of investment experts believe are the most competent and skilled to take advantage of recognised developments in bond and credit markets. A higher concentration portfolio of carefully and deliberately selected fixed interest fund managers limits exposure to underperforming managers and funds, enabling Value Investment Partners to provide excess return over the investment horizon.

# Unique Products & Transparency



In pursuit of full transparency, you will be the direct owner of the underlying securities and managed fund, having access to your holdings at anytime. This is in contrast to other industry and non-industry funds, which are unit trusts and only show a small portion of your actual holdings. As a retail investor many investment products are unavailable to you, more importantly complex and often highly opportunistic products are out of reach. By investing with Value Investment Partners for your fixed interest allocation we are able to invest in these new and unique investment products on your behalf, knowing that our team works to ensure that you get lower fees and expert management of your wealth.

# The Portfolio Is Suited To Investors Seeking

#### **Frequent Income**

Seeking a high level of income and a minimal potential for capital growth with investment in credit and bond securities to limit risk exposures and ensure a real return above inflation.

### **Reduced Trading Costs**

The portfolio is designed to minimise trading costs and turnover as these investments are absent of the regular volatility of equity markets which require more active trading of securities.

### **Low Volatility**

Investors seeking or needing low volatility investments in order to have a higher level of confidence in protecting from downside risk exposure prevalent in the share market provides.

#### Reduced Price Risk

Prepared to accept the risk of price fluctuations particularly if the investment is held a over period less than the funds 5 to 7 year investment period.

#### **Proven Track Record**

Value Investment Partners experienced team and well developed strategy continues to deliver strong and consistent returns for investors since inception generating a 5.16% annual return.

### A Long Term Mindset

Understand that much of the portfolio will be invested in the fixed interest securities which have a term to maturity. This could possibly cause a delay on any request to withdraw from the portfolio.

### Who Are We?

# Key Portfolio Facts

Value Investment Partners is an investment manager whose vision is to protect and create wealth for investors by actively managing portfolios of transparent, well managed, easy to understand, and undervalued investments; and following a rigorous investment management process that aims to protect wealth and reduce investment risk in volatile times. The Global Financial Crisis has shown us that a lack of transparency can present many unknown risks, even in defensive asset classes. We believe in providing investors with the peace of mind of knowing the entire composition of their portfolios at any time and regular portfolio reporting to communicate our views, approach, and delivered outcomes. These core tenants of transparency, management competence, undervaluation, and growth potential are built into our quantitative and qualitative investment screening and selection process to maximise shareholder wealth.

Inception Date	30 <sup>th</sup> June 2011
Asset Class	Fixed Income
Management Style	Active
Current Number of Holdings	2
Max Single Investment Allocation	80%
Cash Allocation Range	2% - 100%
Index Benchmark	BACMO
Investment Horizon	5 - 7 Years
Minimum Investment	\$50,000 AUD
Entry Fee	Nil
Management Fee	0.80%
Performance Fee	Nil

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